

Grist Real Estate Associates

Paul Grist, President

A 2005 Virginia Tech graduate, with a double major in Environmental Policy and Planning, and Political Science, Paul Grist entered business with his father Richard in 2006. They created Foxfire Realty in 2007 to focus on the growing demand for fine homes and country properties in the Greenbrier Valley.

Known for outstanding service, genuine concern for his clients, and creative marketing, Paul has been recognized by the Greenbrier Valley Board of Realtors as the most successful realtor in the area, in terms of dollar volume in sales, for four of the past five years.

Paul has worked hard to attain the level of professionalism necessary to participate in today's competitive real estate market. He is a graduate of WVU Real Estate Institute, the Nashville Auctioneers School, the Certified Auctioneers Institute, and the Institute for Luxury Home Marketing. He is knowledgeable about the latest tools available for marketing, including social media, and he uses video production and aerial drone photography to enhance property listings on his firm's website.

Active in the community, Paul was the youngest person ever elected president of the Lewisburg Rotary Club. He has also served as a two-term president of the United Way of the Greenbrier Valley. He believes strongly in supporting local projects and nonprofit organizations; he feels this is a way he can give something back to the community.

In 2007 Paul was chosen by his West Virginia Rotary district to participate in a month-long cultural exchange with Japan. He had the opportunity to forge friendships, study the culture and observe business practices in this modern, successful nation.

In 2010 Paul was honored by The State Journal, a West Virginia magazine, as one of "40 Under 40" – forty young West Virginians making a significant difference in their communities.

Paul and his wife Jessica, and their son, Moses, live in Lewisburg. Cadbury, their photogenic Wire Fox Terrier, serves as the mascot for Grist Real Estate Associates, and he is a smile-inducing presence in many of the company advertisements.